



May 27, 2013

Dear Valued Customer,

As part of our ongoing commitment to process improvement, bioMérieux will be upgrading its logistics and warehouse management systems in the coming months. We plan to scale up from our in-house logistics and warehousing system to utilization of the worldwide leader: UPS. This partnership allows us to streamline inventory control, distribution, and product delivery to your sites. Essentially, UPS will manage all dispatch and inventory logistics from our manufacturing sites to UPS' new distributed warehouses. FedEx will remain our preferred shipping partner but we will continue to use the carrier of your choice to get product to your sites.

At bioMérieux, our core competencies center on pioneering innovative diagnostics. For that reason we believe distribution and logistics should be best handled by the global leaders. The numerous benefits from this new relationship include extended shipping hours, world-class package tracking and unsurpassed reliability. We envision that improved distribution will translate into improved efficiency, safety stock control management and contingency planning for all of our customers.

The new system is scheduled to go live by June 2013. We are confident you will see many positives as a result of the changes we are implementing. Moving forward, we expect you will notice that delivery will be more efficient, reliable and timely. Depending on location, some customers may see a slight increase in shipping costs, while others may see a slight decrease. This change is based on proximity to the new distribution centers. Please contact your bioMérieux customer service representative for more details.

To the right is a list of products impacted in June (reagents only). Other bioMérieux products may eventually be added in the future and you will be notified accordingly in advanced.

Thank you for your understanding and cooperation as we transition to our new system over the June-November time period. Please do not hesitate to contact us if you have additional questions.

Sincerely,

Jean-Mathieu Farret
Senior Manager Customer Account Administration
bioMérieux, Inc.

Products Impacted (reagents only)
VITEK®
LYFOCULTS®
API®
VIDAS®
chromID®
PREVI® Color Gram
TEMPO®
NucliSENS®
DiversiLab®
Etest®
SLIDEX®
ARGENE®